**VR Mani kumar**

**42/1 korlagunta • Maruthi nagar, Tirupati • 9553733334 • vrmanikumar@gmail . com**

**SALES ASSOCIATE**

**Record of exceeding sales targets.**

**SUMMARY:** Results-oriented Sales Associate with 5-plus-year verifiable track record of excelling in customer service and selling techniques. Proficient in cashiering duties, bagging items and assisting with the transfer and display of merchandise. A team-oriented and collaborative individual who communicates effectively with customers and provides them with accurate product information. Demonstrated ability to increase customer satisfaction and developing strong business relationships them.

**PROFESSIONAL COMPETENCIES**

|  |  |  |
| --- | --- | --- |
| – Merchandise Display | – Greeting Customers | – Shipping and Packaging |
| – Stock Labelling | – Cash Register Operation | – Bagging/Transportation |
| – Cash Handling | – Price Tagging | – Query Response |
| – Order Tracking | – Telugu/English/kanada | – Inventory Management |

**PROFESSIONAL EXPERIENCE**

Sri Bhagya Lakshmi corporation   
**Sales Marketing**| 8/2018

• Exceed sales target by 50% for a special edition product which became a part of regular merchandise later  
• Attain 100% customer satisfaction level in six weeks within initial hiring, enhancing departmental sales by 80%  
• Greet customers and assist them in finding the merchandise  
• Create appealing visual displays of products to be sold  
• Upsell products to meet sales targets utilizing referral base and strong customer relationships  
• Arrange products or merchandise to their respective areas

Raghavendra Agencies  
**Sales Associate**| 4/2013 to 7/2015  
• labeled all products received in the warehouse  
• Replenished shelves with products and ordered more supplies as needed  
• Facilitated in order placement and billing mechanism

**EDUCATION**  
MBA Marketing

**TECHNOLOGICAL SKILLS**  
• Retail Software  
• MS Word and Excel  
• Internet, Email, Social Media